

Commercial and industrial rebate programs and services



Your rebate programs and services guide to energy-efficient solutions



Natural gas equipment rebates from CenterPoint Energy are an excellent way to save your customers money on energy-efficient equipment installations, including heating systems, boilers, boiler system components, tune-ups, water heating, industrial process equipment, custom energy-saving projects and more.

We also have programs to help your customers identify ways to save, such as the Commercial and Industrial Audit Services Program and design and engineering programs. You'll find details on all of these programs and more in this booklet.

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We're here to help you!

Your commercial trade ally rebate team is your partner in the natural gas business and is here to help. We look forward to working with you! Do you have trade ally incentive program or rebate questions? If so, call 612-321-4330 or 800-234-5800 ext. 4330.



Michael Holy

Trade ally representative

Michael.Holy@CenterPointEnergy.com

612-321-5280

800-234-5800, ext. 5280

Contact Mike for:

- Rebate and incentive program information
- Office and virtual visits
- Contact information updates
- Trade ally ID requests
- Distributor events



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Program coordinator

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Contact Teri for:

- Rebate program information
- Rebate processing questions
- Commercial and industrial rebate status inquiries



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Contact our energy efficiency engineers for:

- Technical questions
- New potential rebatable technologies
- Process equipment rebates
- Custom project rebates
- Energy Design Assistance
- Recommissioning

Overview of pilot programs

Industrial or Large Commercial Hydrogen and Carbon Capture Incentives

This incentive supports industrial and commercial projects integrating green hydrogen or carbon capture, lowering deployment costs and accelerating the shift toward business operations.

INCENTIVE: This incentive offers financial assistance covering 20% of the feasibility study, capped at \$30,000, and 20% of the total project installation cost, with a maximum contribution of \$1.5 million.

Industrial Methane and Refrigerant Leak Reduction Program

The objective of this program is to help customers identify leaks within their facilities, provide specific recommendations for effective repair and assist with offsetting the resulting repair costs.

INCENTIVE: This incentive offers a no-cost leak detection survey to a maximum of 50 customers over the program's lifetime, and CenterPoint will further help offset the cost of leak repairs by paying \$5/Dth of expected annual savings, provided this payment does not exceed the total repair cost.

Industrial Heat Pump Incentives

This incentive is designed to support the conversion of industrial processes that use low-to-medium temperature natural gas heating to more efficient electric heat pump technologies.

INCENTIVE: CenterPoint will pay the full cost of the heat pump and installation, up to \$1.5 million per facility.

Industrial and Large Commercial Greenhouse Gas (GHG) Audit

CenterPoint will conduct an audit at the facility and recommend energy saving measures such as the installation of gas heat pumps, hybrid heating systems, industrial heat pumps, and solar thermal walls, onsite biogas production and use and innovative energy efficiency and strategic electrification measures not available through our energy efficiency programs.

INCENTIVE: CenterPoint offers a rebate equal to between \$10/Dth and \$25/Dth of annual natural gas savings for installed measures, up to \$1.5 million.

Thermal Energy Leaders Program

This program involves recommending additional Greenhouse Gas (GHG) reduction measures to customers who already participate in CenterPoint's Natural Gas Energy Analysis program. Moreover, those participating customers can earn a bonus rebate of up to \$5,000 if they implement the top three energy-saving or GHG reduction recommendations. See page 9 for more details on the Natural Gas Energy Analysis program.

Commercial Hybrid Heating

This system supports commercial customers who are interested in replacing their current heating, ventilation, and air conditioning systems with a hybrid system that uses electric heat pumps combined with a natural gas backup, primarily focusing on dual-fuel rooftop units but potentially covering other hybrid heating systems.

INCENTIVE: CenterPoint will pay 40% of hybrid heating costs, up to \$100,000. Higher incentives for larger systems will be considered on a case-by-case basis.



Natural gas heat pumps for commercial buildings

This supports customers who install engine-driven and/or absorption gas heat pump systems in commercial buildings to allow for the evaluation of these technologies' performance.

INCENTIVE: CenterPoint will pay the full cost of installing qualifying gas heat pumps.

New district energy systems

Making incentives available to current commercial and industrial customers who are considering developing networked geothermal systems. These types of systems use the relatively constant temperature of the earth and a network of heat pumps to heat and cool multiple buildings that are typically close together, such as on a university campus.

INCENTIVE: CenterPoint will pay 50% of the cost of an engineering study by a licensed engineer, up to \$10,000. For constructed projects, we will pay a rebate equal to between \$10/Dth and \$25/Dth of annual natural gas savings, up to \$1.5 million.

Decarbonizing existing district energy systems

CenterPoint offers incentives to current commercial and industrial customers who are considering GHG reduction projects that deploy NGIA innovative resources to decarbonize their existing district energy systems. For the purposes of this pilot, district energy systems are those that connect more than one building through a shared piping network.

INCENTIVE: CenterPoint will pay 20% of the total cost of a feasibility study by a licensed professional to identify decarbonization opportunities, up to \$30,000. For constructed projects, we will pay a rebate equal to between \$10/Dth and \$25/Dth of annual natural gas savings, up to \$1.5 million.

Interested in talking to a CenterPoint representative to learn more about these technologies and how you as a trade ally can help customers get involved in these programs? Please email us at InnovationPlan@CenterPointEnergy.com.



Boilers

Equipment	Customer rebate	Efficiency rating*	Trade ally incentive
High-efficiency hot water boilers	\$1,800/MMBtuh input	85 - 87.9%	\$150/boiler
Condensing efficiency hot water boilers	\$3,500/MMBtuh input	≥88%	\$300/boiler
Steam boilers (high- and low-pressure)	\$500/MMBtuh input	≥83% thermal efficiency	\$300/boiler

Boiler system components

Equipment	Customer rebate	Trade ally incentive
Boiler tune-ups**	25% Of tune-up cost; up to \$300/boiler; eligible every other year	\$10/tune-up
Steam trap repair/replacements†	35% Of repaired/replaced equipment cost	\$5/trap
Boiler turbulators	35% Of equipment and installation costs, up to \$750/boiler	\$75/boiler
Modulating burner replacements	\$450 Per MMBtu input; up to 25% of equipment cost	\$100/burner
Stack dampers	\$250 Per MMBtu boiler input; not to exceed 35% of equipment and installation costs	\$25/damper
Boiler reset controls	\$150 Per control system; not to exceed equipment cost	\$10/control
Boiler cut-out controls	\$150 Per control system; not to exceed equipment cost	\$10/control
Linkageless controls	\$300 Per MMBtu boiler input; up to 35% of equipment costs	\$50/control
Pipe insulation (hydronic heat, low- and high-pressure steam heat)	\$2.50 Per lineal foot (LF), retrofit only	\$.20/LF Min. \$20, max. \$200/site

*Boiler efficiency rating to represent the installed operating efficiency of the boiler for the application (i.e. based on designed return water temperature, average input level, steam pressure, etc.).

** Eligible every other year.

†Trap type includes float and thermostatic (F&T), bucket, and thermostatic. Orifice traps do not qualify. Terms and conditions apply.



Other heating systems

Equipment	Customer rebate	Efficiency rating	Trade ally incentive
Forced-air furnaces and single package vertical units	\$200/furnace	92% - 95.9% AFUE	\$40/unit online form submission \$20/unit paper form submission
	\$400/furnace	96% - 96.9% AFUE	
	\$600/furnace	≥97% AFUE	
Smart thermostats	\$50/thermostat		\$7.50/unit online form submission \$3.75/unit paper form submission
Condensing unit heaters	\$300/heater not to exceed 25% of equipment cost	≥88% thermal efficiency	\$25/heater
Infrared heaters	\$250/heater	Low-intensity tube-type	\$25/heater
CO garage sensors	\$100/sensor	Retrofit only	\$10/sensor
Garage door hinge (spring-loaded)	\$7.50/hinge		\$25/door
Garage air curtains	\$20/sq ft garage door area		\$100/curtain
Demand control ventilation	\$100/sensor	Retrofit only	\$10/sensor
Electronic ignition hearth	\$75/hearth		\$20/unit online form submission \$10/unit paper form submission
Energy recovery wheels	\$0.50/CFM		\$100/wheel
High-volume low-static fans	\$500/fan		\$50/fan

CenterPointEnergy.com/CommercialTradeAlly

Did you know?

Having your customer's boiler tuned-up at least every two years can increase boiler operating efficiency from 1 to 5%.

Modulating burners can allow for 3% better efficiency and lessen cycling of your customer's boiler system during part-load seasons.

As part of your customer's building automation system, adding boiler controls (such as cut-out and reset controls) can save energy and money by optimizing their hot water temperature. This helps your customer's boiler operate about 5% more efficiently.

Infrared and condensing unit heaters can operate 10% more efficiently than standard natural gas unit heaters.

Water heaters

Equipment	Customer rebate	Efficiency rating	Trade ally incentive
Water heaters tank or tankless	\$200/ 100,000 Btuh input	≥88% efficiency	\$25/unit
Tank water heaters ≤75,000 Btuh	\$250/unit	≥.64 UEF (medium usage bin ≤55 gal) ≥.68 UEF (high usage bin ≤55 gal) ≥.80 UEF (high usage bin >55 gal)	\$15/unit
Pipe insulation domestic hot water	\$2.50/lineal foot (LF)	Retrofit only	\$.20/LF Min. \$20, max/site

Note: For tank water heaters ≤75,000 Btuh rebate to apply, the new equipment must be listed and Uniform Energy Factor (UEF) or thermal efficiency verified on the current Air-Conditioning, Heating and Refrigeration Institute (AHRI) or ENERGY STAR® websites.

Commercial laundry

Equipment	Customer rebate	Trade ally incentive
Ozone laundry retrofit only	\$10/lb washer capacity	\$100/kit
Modulating clothes dryer retrofit only	\$250/kit	\$50/dryer

*Retrofit valve. Moisture sensors do not qualify.



Did you know?

Condensing hot water heaters recover heat from combustion flue gas for your customer's domestic hot water, saving them about 10 to 15% in hot water energy costs.

Multi-family property owner or manager? Take advantage of BONUS INCENTIVES (prescriptive measures only).

MultiFamilyEnergySolutions.com

30% BONUS Incentive to rebates earned on market-rate multi-family housing

3X BONUS Incentive to rebates earned on affordable multi-family housing, up to the equipment cost

Industrial process equipment

Equipment	Customer rebate	Efficiency rating*	Trade ally incentive
Industrial high-efficiency hot water boilers	\$1,800/MMBtuh input	85 - 87.9%	\$150/boiler
Industrial condensing efficiency hot water boilers	\$3,500/MMBtuh input	≥88%	\$300/boiler
Industrial steam boilers (high- and low-pressure)	\$500/MMBtuh input	≥83% thermal efficiency	\$300/boiler
Industrial equipment tune-up**	25% of tune-up cost		\$100/tune-up
Industrial stack economizers (non-condensing)	\$500/MMBtuh input		\$100/unit
Industrial stack economizers (condensing)	\$1,000/MMBtuh input		\$100/unit
Industrial steam trap replacements†	35% of repaired/replaced equipment costs		\$5/trap
Industrial boiler turbulators	35% of equipment and installation costs up to \$750		\$75/boiler
Industrial modulating burner replacements	\$450/MMBtu boiler input, not to exceed 25% of equipment cost		\$100/burner
Industrial stack dampers	\$250/MMBtu boiler input, not to exceed 35% of equipment cost		\$25/damper
Industrial boiler reset controls	\$150/control system, not to exceed equipment cost		\$10/control
Industrial boiler cut-out controls	\$150/control system, not to exceed equipment cost		\$10/control
Industrial linkageless controls	\$300/MMBtu boiler input		\$50/control
Industrial pipe insulation (hydraulic heat, low- and high-pressure steam heat)	\$2.50/lineal foot (LF), retrofit only		\$.20/LF Min. \$20, max. \$200/site

*Boiler efficiency rating to represent the installed operating efficiency of the boiler for the application (i.e. based on designed return water temperature, average input level, steam pressure, etc.).

†Trap type includes float and thermostatic (F&T), bucket, and thermostatic.

**Eligible every other year. Terms and conditions apply. Orifice traps do not qualify.

CenterPointEnergy.com/ProcessRebates

Custom rebates

Our custom rebates are designed for the unique equipment needs of our commercial and industrial customers pertaining to natural gas consumption in a manufacturing process or for heating or water heating.

Engineering Assistance Program

If your customers need further engineering assistance identifying energy-efficiency projects, the Engineering Assistance Study Funding program provides funding up to \$5,000 to commercial and industrial customers for a portion of engineering fees for study, design and installation of qualifying energy-efficiency projects. Customers may be eligible for up to an additional \$5,000 if qualifying natural gas technologies are installed. Pre-approval of the study and funding are required prior to starting.

Custom rebate examples

The following equipment qualifies for a custom rebate. Other natural gas equipment may qualify if it will save energy for your customers' operations:

- Air destratification systems
- Control systems
- Waste heat recovery
- Heat-treating furnaces
- Dust-collection systems
- Process tank insulation

Be sure to contact CenterPoint Energy early in the project planning stage to discuss any custom rebate possibilities.

Trade ally incentives now available!

CenterPointEnergy.com/MNCustom

Allowing customers to choose the services that fit their needs, this program starts with the Natural Gas Energy Analysis to help identify energy-saving opportunities. Find the program below that works best for your customers.

AUDIT (DAYS)	Cost to participate
<p>Natural Gas Energy Analysis (NGEA) - Commercial/Industrial</p> <ul style="list-style-type: none"> Identify energy-saving and decarbonization opportunities for buildings of any size Examine current energy consumption, carbon footprint, installed natural gas equipment and how it is operating Opportunity to update door sweeps, aerators, showerheads and programmable thermostats at no additional cost Basic to comprehensive audit offerings Potential for rebates Potential to double rebates (up to \$5,000) if either a) top three recommended energy-savings measures implemented or b) implemented measures total 50% of reduction in carbon footprint <p>CenterPointEnergy.com/EnergyAnalysis</p>	<p>\$50 co-pay (Basic)</p> <p>\$200 co-pay (Comprehensive)</p> <p>\$500 co-pay (Comprehensive combo natural gas and electric if in both CenterPoint Energy and Xcel Energy's territory)</p> <p>Ad hoc services (based on services provided)</p>

PROGRAM/STUDY	Funding available
<p>Steam Trap Audit - Commercial/Industrial</p> <ul style="list-style-type: none"> Testing every steam trap in your facility to identify those that need to be replaced or repaired Document locations and steam trap types in your building Ideal for any building using steam for heating or process equipment Rebates for qualifying installed equipment Customers are eligible to participate in the Steam Trap Audit Program every other year <p>CenterPointEnergy.com/SteamTrapAudit</p>	<p>Pays \$15/tested trap, up to 100% of audit costs</p> <p>Potential for rebate of 35% of repaired/replaced cost</p>

STUDY (MONTHS)	Funding available
<p>Recommissioning - Commercial/Industrial</p> <ul style="list-style-type: none"> Funding for third party to identify energy-saving measures for entire facility or a specific system (i.e. ventilation, building automation or boiler optimization) to bring your building back to peak operating performance Ideal for schools, churches, institutions, foodservice applications and more complex commercial spaces Rebates for qualifying installed equipment <p>CenterPointEnergy.com/EngineeringPrograms</p>	<p>Funding third party study costs up to 75% capped at \$10,000 (contingent upon energy saving potentials)</p>

<p>Scoping Audit - Industrial</p> <ul style="list-style-type: none"> Third party audit to identify multiple energy-efficiency improvements for industrial customers that use natural gas for process and heating loads Ideal for industrial customers with complex processes, such as manufacturing, food processing, metal fabrication, etc. <p>CenterPointEnergy.com/ScopingAudit</p>	<p>Funding third party study costs up to 90% capped at \$15,000 (contingent upon pre-approval after CenterPoint technical review)</p>
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<p>Engineering Assistance - Commercial/Industrial</p> <ul style="list-style-type: none"> Funding for third party engineering evaluation to identify energy efficiency projects Commonly used for capital funded projects Rebates for qualifying installed equipment <p>CenterPointEnergy.com/MNCustom</p>	<p>Up to \$5,000 funding for study costs</p> <p>Additional study cost funding up to \$5,000 for installation of study recommended projects (Capped at 50% of project costs)</p>
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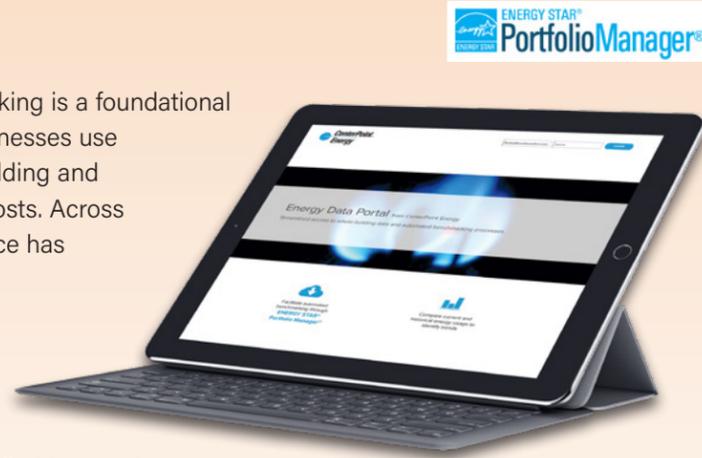
LONG-TERM COMPREHENSIVE PLAN (YEARS)	Funding available
<p>Industrial Process and Commercial Efficiency - Commercial/Industrial</p> <ul style="list-style-type: none"> Multi-phase program to address long-term comprehensive energy-efficiency and decarbonization opportunities, Financial support during identification of energy-saving and decarbonization opportunities, design/engineering and implementation phases Geared towards mid-large customers or large commercial customers with large-scale heating plant systems Done in collaboration with electric utility Customers looking to achieve certification, such as International Standards Organization 50001 or the Department of Energy's 50001 Ready, can participate in this program to identify and prioritize energy-saving opportunities <p>CenterPointEnergy.com/EngineeringPrograms</p>	<p>Full financial support for Phase 1</p> <p>Additional funding available for Phases 2 and 3</p> <p>Project rebates available</p>

NEW CONSTRUCTION/MAJOR RENOVATIONS	Funding available
<p>Energy Design Assistance Program - Commercial/Industrial</p> <ul style="list-style-type: none"> Our third party energy modeling firm consults with the design team to incorporate energy-efficient strategies into the building design Ideal for commercial customers (healthcare, multi-family, schools, government/municipal) Support for Leadership in Energy and Environmental Design (LEED) certification or Minnesota Sustainable Building 2030 (SB 2030) performance standards is also available <p>CenterPointEnergy.com/EngineeringPrograms</p>	<p>No cost consultation</p> <p>Rebates for projects that realize over 5% energy savings</p>

Energy Data Portal

You can't manage energy you don't measure. Energy benchmarking is a foundational element of an organization's energy management strategy. Businesses use benchmarking to measure the energy use performance of a building and to inform performance improvement plans to manage energy costs. Across many commercial and multi-family building markets, this practice has become standard operating procedure.

The FREE Energy Data Portal from CenterPoint Energy is designed to make natural gas energy benchmarking easy. The portal offers a secure, online solution to request and receive whole-building natural gas energy use data and automatically transfers this information to ENERGY STAR Portfolio Manager® where CenterPoint commercial and multi-family customers can track building energy performance.



CenterPointEnergy.com/BenchmarkingResources

ENERGY STAR® Verification Assistance Program

This program requires that a building's application be verified by a registered professional engineer or architect. CenterPoint will reimburse first time participating customers for the cost of the ENERGY STAR® application verification up to \$1,500 per building. Subsequent year participants will qualify for half the cost of the ENERGY STAR application verification up to \$750 per building PLUS up to an additional \$750 if documentation is furnished of an implemented natural gas savings measure resulting in a CenterPoint rebate. Customers must provide a copy of the verified application and documentation of the verification costs.

CenterPointEnergy.com/EngineeringPrograms



Multi-Family Building Efficiency Program

This joint program with Xcel Energy is offered at no cost to five plus unit multi-family customers to encourage them to take a comprehensive approach to energy efficiency throughout their building. The program includes free energy audits, energy-saving upgrades and bonus energy efficiency rebates. To be eligible, buildings must have either:

- Electric and natural gas service from Xcel Energy or
- Natural gas service from CenterPoint Energy

Affordable Housing Multi-Family 3X bonus rebates

This program provides bonus rebates to property owners/landlords of low-income properties for high-efficiency natural gas equipment installed in multi-family buildings with five plus units. Qualifying equipment includes furnaces, boilers, other heating systems, water heaters, foodservice equipment and more. Eligible buildings must be low-income qualified. Insulation rebates and weatherization may also be available for income-qualified buildings.

MultiFamilyEnergySolutions.com



FOODSERVICE REBATES

Nearly 90% of chefs prefer cooking with natural gas!* Commercial foodservice customers can take advantage of CenterPoint Energy rebates on high-efficiency natural gas equipment. Plus, we offer trade ally incentives for each qualifying foodservice rebate sold by your company.

*Source: Energy Solutions Center, Blue Flame Alliance Study

Equipment	Rebate/unit	Efficiency rating	Trade ally incentive
Booster water heaters	\$1,000		\$125
Broilers infrared, upright	\$720		\$110
Charbroilers infrared	\$360		\$55
Combi ovens	\$2,400	CEW & ENERGY STAR®	\$270
Combi ovens	\$1,800		\$270
Convection ovens	\$600	CEW & ENERGY STAR®	\$90
Conveyor broilers	\$900	CEW	\$140
Conveyor ovens	\$900	CEW	\$140
Cooktop efficient gas burner	\$50	CEW	\$10
Dishwashers natural gas heated	\$1,200		\$150
Dishwashers* with natural gas hot water source	\$300	ENERGY STAR®	\$75
Fryers ≥60% cooking energy efficiency	\$1,200	CEW & ENERGY STAR®	\$75
Fryers 51-59% cooking energy efficiency	\$900	CEW & ENERGY STAR®	\$75
Fryers 50% cooking energy efficiency	\$600	CEW & ENERGY STAR®	\$75
Griddles	\$360	CEW & ENERGY STAR®	\$60
Kitchen hood demand control ventilation	\$0.36/hood CFM		\$180
Pasta cookers	\$240		\$40
Range base efficient	\$600	CEW	\$90
Rotating rack ovens single	\$600	CEW & ENERGY STAR®	\$180
Rotating rack ovens double	\$1,200	CEW & ENERGY STAR®	\$180
Rotisserie ovens infrared	\$600		\$90
Salamander broilers infrared	\$180		\$30
Steamers compartment	\$1,200	CEW & ENERGY STAR®	\$180
Steam equipment**	\$500		\$50

*High temperature conveyor door-type and pot, pan, utensil only

**Ask about qualifying equipment.

Natural gas – the preferred energy choice for cooking

Lower operating costs*

Annual energy costs for customers using natural gas is projected to be 30-50% less than the price of other fuels through 2050.

Calculate your potential savings with our commercial foodservice calculator at CenterPointEnergy.com/FSCalc.

*Sources: American Gas Association (AGA) Playbook 2024; Energy Solutions Center, Blue Flame Alliance Study

Equipment and customer eligibility

- CenterPoint Energy commercial customers who install qualifying equipment in CenterPoint's Minnesota service territory
- Equipment must meet program specification requirements. For programs listed with California Energy Wise (CEW) or ENERGY STAR® ratings, refer to CenterPointEnergy.com/Foodservice
- Rebates apply to new equipment only

Note: See detailed qualifications, rules, requirements and warranty information on the CenterPoint rebate application.

Complimentary training is available at the Foodservice Learning Center!

Our Foodservice Learning Center, conveniently located near downtown Minneapolis, is one of only a handful of centers of its kind in the country!

- Customers and trade allies can visit the center for an equipment consultation before making a purchase, or for staff training after you've selected your equipment.
- We offer customized training and flexible scheduling for groups up to 25.



Ann Lovcik

Foodservice energy efficiency expert

Ann.Lovcik@CenterPointEnergy.com
612-321-5470

Contact Ann for:

- Our state-of-the-art Foodservice Learning Center
- Complimentary equipment testing
- Hands-on demonstrations
- Latest natural gas cooking technologies
- Foodservice industry expertise

CenterPointEnergy.com/Foodservice

We're here to help you

We look forward to seeing you throughout the year. Here are just some of the opportunities:

Trade Ally Kickoff Seminar

Start the new year by attending a seminar and receive valuable information on how you can help your customers save money and energy.

Energy Efficiency and Technology Conference

Meet the experts and discover how the latest energy efficiency strategies and natural gas technologies can strengthen the bottom line for your customers' commercial and industrial facilities.

Office visits

We are available to come to your business and talk with you and your staff about our rebate offerings and trade ally incentives. To request a visit, contact us today. See page two for contact information.

Distributor events and meetings

Our commercial trade ally team can give a presentation or have a tradeshow display at your event or meeting. To request a visit, contact us today. See page two for contact information.

Energy conversion factors

Comparative thermal values	1.00 million Btu	24.0 million Btu	0.0916 million Btu	0.125 million Btu	0.139 million Btu	0.150 million Btu	0.003412 million Btu
Natural gas 1000 Btu / cu ft	1000 cu ft	24,000 cu ft	91,600 cu ft	125,000 cu ft	139,000 cu ft	150,000 cu ft	3,412 cu ft
Coal 12,000 Btu / lb	83,333 lb	2,000 lb	7,633 lb	10,417 lb	11,583 lb	12,500 lb	0,2643 lb
Propane 91,400 Btu / gal	10.917 gal	262,009 gal	1 gal	1,365 gal	1,517 gal	1,638 gal	0.0373 gal
Gasoline 125,000 Btu / gal	8.000 gal	192,000 gal	0.733 gal	1 gal	1,112 gal	1,200 gal	0.0273 gal
Fuel oil #2 138,000 Btu / gal	7.184 gal	172,662 gal	0.659 gal	0.899 gal	1 gal	1,079 gal	0.0245 gal
Fuel oil #6 150,000 Btu / gal	6.666 gal	160,000 gal	0.611 gal	0.833 gal	0.927 gal	1 gal	0.0227 gal
Electricity 3412 Btu / kWh	293.083 kWh	7,033.998 kWh	28.846 kWh	36.635 kWh	40.739 kWh	43.962 kWh	1 kWh

1 Therm	≈ 100,000 Btu	≈ 100 CF
10 Therms	≈ 1,000,000 Btu	≈ 1 MMBtu
10 Therms	≈ 1 Dekatherm (DT)	≈ 1 MCF
1 Cubic Foot (CF)	≈ 1,000 Btu	
1 MCF	≈ 1,000 CF	≈ 10 Therms
1 CFH	≈ 1 MBH	≈ 1,000 Btu/hour



Looking for more ways to save?

Check out our energy efficiency tips.



Sell more with our tools and services

Complimentary sales tools and information

Your customers will appreciate it when you show them how much they can save on their energy bills by upgrading to high-efficiency natural gas equipment. Contact your trade ally representative to receive any of these helpful tools:

- Engineering equation and conversion factors
- Gas meter flow timetable
- Natural gas meter placement guide
- Clocking a digital gas meter guide

Online resources

Visit CenterPointEnergy.com/CommercialTradeAlly for:

- Rebate guidelines and fill-and-print rebate applications
- Natural gas pricing information
- Email updates on-
 - Monthly natural gas prices
 - Energy- and money-saving rebates
 - Seasonal curtailment information
 - Educational seminars
 - And more!



Access to the Energy Link e-newsletter

This quarterly publication features articles on money- and energy-saving opportunities from CenterPoint Energy, natural gas news, technologies, efficiency strategies, environmental issues, regulatory information and more. Contact your trade ally representative to be added to the distribution list.

Online calculators

Show your customers how much they may save on their energy bills and ways to reduce their environmental impact!

- **Energy costs and emissions:** Show customers how they can benefit from choosing natural gas equipment compared to other energy sources.

CenterPointEnergy.com/EnergyCalculator

- **Geothermal cost comparison:** Calculate the return on investment and environmental benefits of high-efficiency natural gas heating systems compared to geothermal heating systems.

CenterPointEnergy.com/EnergyCalculator

- **Rebate calculator:** Calculate the estimated rebate amount your customers will receive when they take advantage of any of our prescriptive rebates.

CenterPointEnergy.com/RebateCalculator

Important reminders

Commercial rebate processing

Download fill-and-print rebate forms at CenterPointEnergy.com/BusinessRebates

Ways to submit completed applications:

Online Download fill-and-print rebate forms at CenterPointEnergy.com/BusinessRebates

Email MNCommercialRebates@CenterPointEnergy.com

Mail Commercial Rebate Processing
CenterPoint Energy
PO Box 59038, Minneapolis, MN 55459-0038

Fax 612-321-4561



For trade ally online rebate application submission for single package vertical units, forced-air furnaces, electronic ignition hearths and smart thermostats go to CenterPointEnergy.com/CommercialTradeAlly and click on *How to submit for rebates*.

Don't have your trade ally ID number? Or, can't find yours? Please contact us at 612-321-4305 or RebateAccounting@CenterPointEnergy.com

Trade ally incentives

Program dates are Jan. 1 - Dec. 31

Receive incentives for promoting our rebate programs and for generating qualifying rebate applications.

- Completed applications must be submitted online or received by Dec. 31
- Completed applications must include a dated sales invoice or receipt
- Invoice/receipt must include brand, complete model number, serial number, purchaser name and installation address
- Eligible: homeowners, builders, renters, landlords, commercial and industrial businesses and agencies
- Equipment installed under warranty replacement does not qualify for a rebate
- One rebate application per qualifying piece of high-efficiency natural gas equipment



Commercial incentives - three simple steps

1. Submit a W-9

To comply with tax laws and pay your incentives, we need a current copy of your W-9 on file every two years. Please fill out an EFT form and incentives will be direct-deposited.

2. Receive a trade ally ID

Once we have your W-9, you'll receive a six-digit trade ally ID to track and pay your incentives. Include it whenever you submit rebate applications.

3. Send completed applications

After installations are complete, submit rebate applications. We will mail your customers' rebates upon processing and send your incentive checks to you quarterly.

CenterPoint Energy is committed to fueling our future by continuing to provide safe and reliable energy to the customers we have the privilege to serve.

INNOVATIVE: We are exploring innovative technologies like green hydrogen, made-in-Minnesota renewable natural gas and other developing technologies aimed at reducing emissions from our operations.

CONSERVATION: CenterPoint is committed to helping our Minnesota customers lower their natural gas emissions by 20-30% by 2035. Emissions can be reduced through the implementation of energy-efficiency programs, use of high-efficiency natural gas appliances, equipment and smart thermostats and usage of low and zero carbon fuels.

CenterPointEnergy.com/Sustainability

COST-EFFECTIVE: Presently, natural gas may be more affordable than other energy sources, providing your household and business with a cost-effective way to heat, cook and operate appliances.

SAFETY: CenterPoint is actively investing in its gas infrastructure to support the needs of our communities. We focus on projects that increase the integrity of our infrastructure to help us continue delivering natural gas safely and reliably to our customers.

RELIABLE: Natural gas is delivered through an extensive underground pipeline network that is often shielded from disruptive events and natural disasters.



WE PROUDLY SERVE THESE MINNESOTA COMMUNITIES

Note: Some communities may have more than one utility that serves natural gas. To find out if we serve a particular address, please contact our Construction Hotline at 612-342-5123 or 800-342-4166.

Acton Township

Afton
Albany
Albany Township
Albertville
Alexandria
Alfsborg Township
Amboy
Andover
Annandale
Anoka
Apple Valley
Arlington
Atwater
Avon

Baldwin Township

Baxter
Belgrade Township
Belle Plaine
Belle Plaine Township
Ben Wade Township
Benson
Benson Township
Bergen Township
Bethel
Big Lake
Big Lake Township
Blaine
Bloomington
Blue Earth
Bongards (Benton Township)
Braham
Brainerd
Brooklyn Center
Brooklyn Park
Browerville
Buckman
Buffalo

Burns Township

Burnsville

Cambridge

Carlos
Carver
Cedar Lake Township
Centerville
Champlin
Chanhassen
Chaska
Clearwater Township
Cleveland
Cleveland Township
Coates
Cokato

Cold Spring

Collegeville Township
Cologne
Columbia Heights
Columbus Township
Coon Rapids
Corcoran
Corinna Township
Cottage Grove
Crystal
Cyrus

Dahlgren Township

Dalbo Township
Dassel
Dayton
Deephaven
Douglas Township
Dovre Township

Eagan

Eagle Lake
East Bethel
Eden Prairie
Eden Valley
Edina

Elk River

Excelsior

Fish Lake Township

Foreston
Fort Snelling
Freeport
Fridley

Garrison

Gaylord
Genola
Glencoe
Glenwood
Golden Valley
Grandy
(CambridgeTownship)

Grasston

Green Lake Township
Greenfield
Greenwood
Grove City

Ham Lake

Hampton
Hancock
Hanover
Hartford Township
Hartland
Hassan Township
Hastings
Hector
Helen Township
Helena Township
Hilltop
Hopkins
Howard Lake

Ihlen

Independence
Isanti
Isanti Township
Isle

Janesville

Jasper

Jordan

Judson Township

Kandiyohi Township

Kasota
Kimball

Lake Crystal

Lake St. Croix Beach
Lakeland
Lakeland Shores
Lakeville
Lanesburgh Township
Lastrup
Le Center
Le Sueur

Lester Prairie

Leven Township
Lewisville

Lexington

Lino Lakes

Litchfield

Litchfield Township

Little Falls

Livonia Township

Long Beach

Long Lake

Long Prairie

Lonsdale

Loretto

Lowry

Luverne

Madelia

Maine Prairie Township
Mankato
Maple Grove
Maple Lake
Maple Plain
Marshan Township

Mayer

Mdewakanton Sioux
(Mystic Lake)

Medford

Medford Township

Medicine Lake

Medina (Hamel)

Melrose

Meriden Township

Miesville

Milaca

Mille Lacs Res

Milo Township

Minneapolis

Mpls/St Paul International
Airport

Minnetonka

Minnetonka Beach

Minnestrta

Montgomery

Montgomery Township

Monticello

Monticello Township

Morris

Morristown

Mound

Mounds View

Nelson

New Germany

New Hope

New Prague

New Trier

Nicollet

Nicollet Township

Nininger Township

North Mankato

Norwood Yg America

Oak Grove

Oak Lawn Township
Oak Township

Oakdale

Olivia

Onamia

Orono

Osakis

Osseo

Otsego

Owatonna Township

Paynesville

Pease

Pierz

Pierz Township

Pipestone

Plato

Plymouth

Princeton

Princeton Township

Prior Lake

Ramsey

Randolph

Randolph Township

Ravenna Township

Richfield

Richmond

Robbinsdale

Rockford

Rockville

Rogers

Roscoe

Rosemount

San Francisco Township

Sand Creek Township

Sauk Centre

Savage

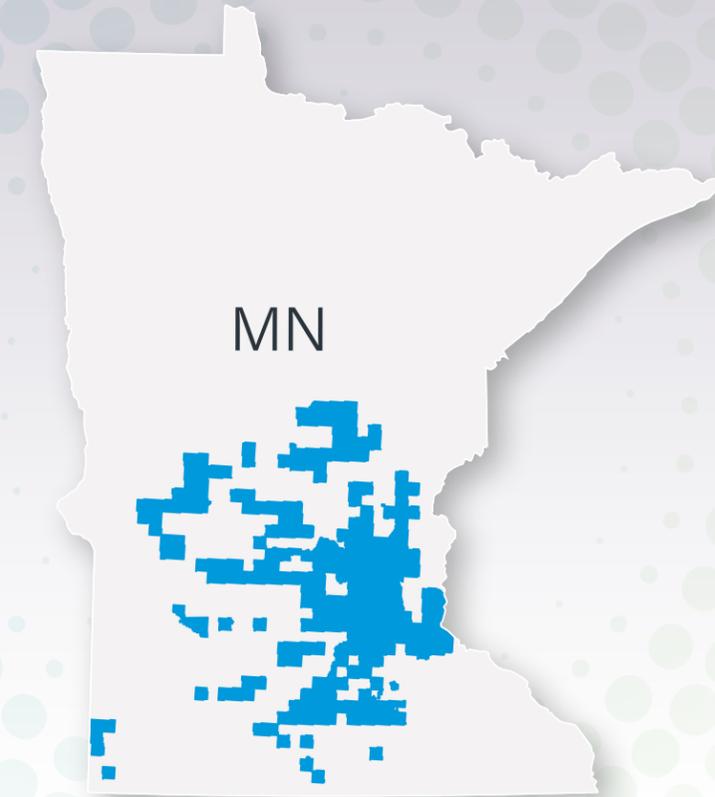
Shakopee

Shorewood

Silver Lake

Skyline

Sleepy Eye



South Bend Township

South Haven

Spring Lake Park

Spring Park

Springfield

Springvale Township

St Anthony

St Augusta

St Bonifacius

St Francis

St James

St John Township

St Joseph Township

St Lawrence Township

St Louis Park

St Mary's Point

St Michael

St Peter

St Wendel Township

Stanchfield Township

Starbuck

Stockholm Township

Tonka Bay

Torning Township

Tyrone Township

Vermillion

Veseli (Wheatland
Township)

Victoria

Waconia

Wahkon

Waseca

Waterville

Watkins

Wayzata

Willmar

Winnebago

Winsted

Winthrop

Woodbury

Woodland

Woodville Township

Zimmerman