



DISCOVER A TREASURE OF SAVINGS AND INCENTIVES



CenterPoint Energy's rebate program for high-efficiency natural gas equipment offers big savings for your customers and excellent sales benefits for you. You'll add up the cash rewards with our Trade Ally Incentive Program while you help your customers save on the purchase of high-efficiency natural gas equipment.

CenterPoint Energy 2011 Trade Ally Incentive Program Details

CenterPoint Energy rebates are excellent tools that will help customers lower their operating costs with efficient, clean-burning natural gas equipment. Best of all, when your customers purchase rebated high-efficiency natural gas equipment, you earn cash incentives for each installation. See table below for qualifying equipment and incentives.

HEATING SYSTEM TRADE ALLY INCENTIVES*		
Equipment	Efficiency requirement	Incentive amount
Commercial low pressure steam boilers <360,000 Btuh input	≥84% thermal efficiency	\$25/per boiler
Commercial low pressure steam boilers ≥360,000 Btuh input	≥84% thermal efficiency	\$75/per boiler
Commercial high pressure steam boilers <360,000 Btuh input	≥83% AFUE	\$25/per boiler
Commercial high pressure steam boilers ≥360,000 Btuh input	≥83% AFUE	\$75/per boiler
High-efficiency hot water boiler (100,000-12.5 MMBtu)	85% to 87.9% efficiency	\$100
High-efficiency commercial hot water boiler (100,000-12.5 MMBtu)	≥88% efficiency	\$175
Commercial boiler turblator		\$25/per boiler
Fully modulating boiler burner		\$25/per boiler
Stack damper commercial boiler		\$15/per boiler
Commercial heating steam trap repair/replacement	Repair/replacement of a failed open steam trap	\$3/per trap
High-efficiency water heaters	≥88% efficiency	\$15/per unit
Boiler tune-up		\$5/per tune-up
Boiler reset control		\$10
Boiler cut-out control		\$10
Unit heaters (all sizes)	≥83% thermal efficiency	\$15
Infrared heaters	Low intensity tube type	\$15
High-efficiency forced-air furnace <225,000 Btuh	≥92% AFUE	\$50
High-efficiency forced-air furnace <225,000 Btuh	≥94% AFUE	\$50
High-efficiency forced-air furnace <225,000 Btuh	≥96% AFUE	\$50

*Trade Ally Incentives will be issued quarterly.

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Reap the rewards of sales success

For more information on CenterPoint Energy's Rebates and Trade Ally Incentives contact:

Tom Marthaler

Commercial Trade Ally Representative

612-321-4492

(1-800-234-5800, ext. 4492)

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CenterPointEnergy.com/businessrebates

Report your rebated sales

When you complete a sale of rebated natural gas equipment, fill out an equipment rebate application form and send it in with the appropriate documentation. Forms are processed on a monthly basis. Rebate applications can be downloaded at CenterPointEnergy.com/businessrebates.

Program information

Program dates

Jan. 1 - Dec. 15, 2011

Important details

- Must be a CenterPoint Energy business customer.
- All sales must be reported within 30 days of installation to qualify.
- A copy of the dated sales invoice with the amount of sale and equipment details must accompany the rebate application. Equipment rebate application forms must be complete to be processed.
- For projects completed between Dec. 15 and Dec. 31, 2011, contact CenterPoint Energy for advance rebate approval.
- Trade Ally incentives will be issued quarterly.

Trade Ally/dealer ID number

CenterPoint Energy assigns a six-digit trade ally/dealer ID that is used to tabulate your incentives. This number is also used to expedite rebate processing. In order to assign your company an ID number, CenterPoint Energy requires a current W-9 to be on file. We also update W-9 files every two years in compliance with tax laws. When necessary, please complete the requested forms so you do not miss any of your incentives.

Electronic payments

As of July 1, 2009, CenterPoint Energy requests banking information for all new companies and W-9 updates. This allows for electronic payment to your account. You do however have the choice to receive a check by mail by noting this in the required paperwork.

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CenterPointEnergy.com/commercialtradeally



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