



**CENTERPOINT ENERGY STIMULUS GRANT PRESS CONFERENCE  
WEDNESDAY, OCTOBER 28, 2009  
CENTERPOINT ENERGY TOWER**

**SPEAKER PROFILES**

**KEN SALAZAR**

**U.S. SECRETARY OF THE INTERIOR**

**Ken Salazar** is U.S. Secretary of the Interior, responsible for protecting and managing the Nation's natural resources and cultural heritage, protecting scientific and other information about those resources, and honoring trust responsibilities or special commitments to American Indians, Alaska Natives, and affiliated Island Communities. From 2005 to 2009, Salazar served as U.S. Senator from Colorado, serving on the Finance, Agriculture, Energy and Natural Resources, Ethics, Veterans Affairs, and Aging Committees. As a U.S. Senator, Salazar was a leader creating and implementing a vision for a renewable energy economy that is less dependent on foreign oil. From 1999 to 2004, Salazar served as Colorado Attorney General, and from 1987 to 1994, he served as chief legal counsel to Colorado Governor Roy Romer. A fifth generation Coloradoan, Salazar received a political science degree from Colorado College in 1977 and graduated with a law degree from the University of Michigan in 1981.

**DAVID MCCLANAHAN**

**PRESIDENT AND CHIEF EXECUTIVE OFFICER, CENTERPOINT ENERGY**

**David McClanahan** is President and Chief Executive Officer of CenterPoint Energy, Incorporated. He began his career with the company in 1972 and held a variety of positions in information systems, accounting, and treasury before being named assistant secretary and assistant treasurer in 1983. In 1986, he was named vice president and comptroller of Houston Industries, Incorporated, predecessor to CenterPoint Energy. In 1990, he was named senior vice president and chief financial officer of KBLCOM, the company's previously owned cable television subsidiary. He held that position until 1993, when he was named group vice president of finance and regulatory relations and later executive vice president of energy delivery and customer service for HL&P, the electric utility predecessor of CenterPoint Energy's Houston area operations. He was named president and chief operating officer of HL&P in 1997. In 1999, he became president and chief operating officer of Reliant Energy Regulated Group and served as vice chairman of Reliant Energy, positions he held until assuming his current leadership role. McClanahan, a native of Victoria, Texas, has a bachelor's degree in mathematics with honors from the University of Texas and a master's degree in business administration from the University of Houston. He is also a certified public accountant.

## **OUR SMART GRID STRATEGIC PARTNERS**

**IBM** - IBM is one of the leaders among global consulting and technology firms in the emerging Smart Grid and Advanced Metering market and is currently involved in AMS projects encompassing over 44 million meters worldwide. IBM is the systems integrator and/or program manager for seven of the world's ten largest current AMS projects. IBM is also leading the design and deployment of Smart Grid programs for some of the most innovative utilities globally. IBM has established itself as a renowned thought leader in Advanced Metering and distribution system automation through its many publications as well as through its distinguished Research Arm. IBM is accelerating the adoption of Smart Grids worldwide. They are doing so through their participation in the IUN Coalition, collaborating in the GridWise Alliance and similar organizations around the world, and participating in DOE's Electricity Advisory Committee and its Smart Grid Subcommittee to help modernize the U.S. electric system.

**ITRON** - Itron's hardware and software solutions are used at more than 8,000 electric, gas, and water utilities around the world. Itron has more experience in automating and securing meter data collection networks than anyone in the industry. The company's systems securely and reliably process more than 25 million meter reads each day, and billions of dollars worth of energy transaction data securely flow through their systems. Itron has a long history of success in managing, implementing and installing large metering automation projects, including projects that required the deployment and installation of more than one million meter modules in a single year.

**GENERAL ELECTRIC (GE)** - As one of the world's leading suppliers of power generation and energy delivery technologies, GE is at the forefront of the Smart Grid revolution. Through its Energy and Digital Energy divisions, GE has over 25 years of experience developing and deploying innovative technologies to increase the electric grid's availability, reliability, resiliency, security, energy efficiency and environmental benefits. Those include systems for distribution automation, substation automation, advanced metering, micro-grid control, and renewable energy integration. Overall GE serves over 100 utility clients, representing an aggregate of over 65 millions meters across North America, for distribution management, outage management and protection and control systems such as remedial action schemes, micro-grid control, digitized substation communications and outage management software.

**QUANTA SERVICES** - Quanta Services operates on a nationwide basis, serving as a comprehensive source for power transmission, distribution, and substation installation and maintenance services. Its network of contractors has experience dating back over 70 years, which means that its people helped to build out the existing grid. No one is more familiar with the electric grid's challenges and opportunities, and no one leverages a broader array of the required capabilities.