



**NATURAL GAS
HELPS YOU SAVE
A LITTLE GREEN**

**Choose natural gas and
watch your savings grow**

**CenterPoint[®]
Energy**



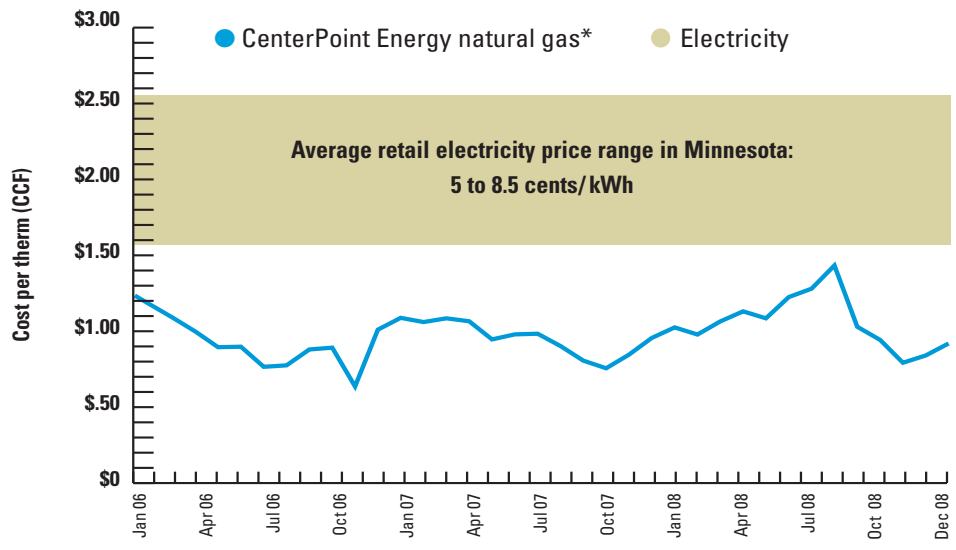
Better for your budget

Energy costs can be a large part of the budget for any business or organization, and managing these costs directly benefits the bottom line. For your business, natural gas continues to be the best energy choice and in Minnesota, natural gas costs approximately half as much as electricity. As shown in the chart below, historically and currently, natural gas costs are much lower than electricity.



Choosing natural gas is one of the most powerful choices you can make today

Natural gas is a must-have for many businesses for three great reasons: your budget, the environment and convenience. Next to other fuels, natural gas has always been the best option. That's because clean-burning, energy efficient natural gas not only gives you the savings and convenience you have come to expect, but it also offers an important environmental benefit... much lower emissions. Convenience, savings and the environment – all things considered, gas is better.



Note: All prices include delivery charges. *Commercial Firm fuel pricing

Natural gas – for yesterday, today and tomorrow

Natural gas remains the best value and best all-around energy choice. When you choose natural gas for your facility, you are making a wise decision for your bottom line and the environment.



Beneficial to the environment

Now, saving money and our environment go hand-in-hand. That's because with natural gas, you are using a cleaner burning fuel that has less impact on the environment. In fact, natural gas leaves about half the carbon footprint than electricity.



Compared to electricity, natural gas releases:

- Less than half the amount of carbon dioxide (a major greenhouse gas)
- Almost no sulfur dioxide (a major cause of acid rain and haze)
- Less than one-third the amount of nitrogen oxides (the primary cause of smog)
- No mercury emissions (makes some fish unsafe to eat)

As a primary fuel that can be used in its natural state, natural gas does not require a pollution-producing, energy-wasting conversion process such as electricity does. Remember, you can quickly take measure of how your choices impact the environment by visiting our Home Energy Costs and Emissions Calculator at CenterPointEnergy.com/energycalculator.

More convenience and reliability for your business

With reliable natural gas service, there's no need to worry about surprise power outages that may slow production or create disruptions. Natural gas equipment is available for nearly every application with a range of benefits:



- **Water heating:** Water heats two to three times faster with natural gas than with electricity, so there's less waiting and less energy wasted.
- **Heating:** Natural gas furnaces deliver air at a comfortable 120 to 125 degrees.
- **Cooking:** Precision control, efficiency and speed make natural gas the preferred choice for foodservice professionals.
- **Other applications:** Commercial and industrial applications include humidity control, energy recovery, processing and more.

A new way to add up savings

On the surface, it may appear difficult to compare natural gas and electricity mainly due to the fact that electricity is billed in kilowatt hours (KWh) and natural gas in therms. We've taken away the guesswork in order to help you better understand your energy charges and show you what a great value natural gas is.

CenterPoint Energy now offers a simple tool that can calculate the cost difference between natural gas, electricity and other fuels.

Visit CenterPointEnergy.com/energycalculator to:

- Calculate the cost difference between natural gas, other fuels and electricity at varying prices and efficiency factors
- Compare the environmental impact of different fuel types

Customize your calculations

This great tool allows you to either use the default numbers setting or create custom calculations with our energy cost and emissions calculator using your specific energy pricing information and equipment efficiency factors. Either way, you'll quickly get a cost and emissions report just for you to make energy decisions.

The screenshot shows the 'Energy Cost and Emissions Calculator' interface. It includes a 'Fuel Information' section with 'Fuel type 1' set to 'Natural gas' and 'Fuel type 2' set to 'Electricity'. The 'Unit price' for natural gas is \$.80 per therm, and for electricity, it is \$.065 per kWh. The 'Equipment efficiency' for natural gas is .80 (e.g., 80% = .80) and for electricity, it is .90 (e.g., 80% = .80). The 'Equipment Information' section shows 'Energy input' as 1,000,000 Btu/yr and 'Annual operating hours' as 2900. A 'Submit' button is located at the bottom right.



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REBATES: Don't wait! Take advantage of the savings now.

CenterPoint Energy's rebate programs make it easier for customers to install higher efficiency equipment for greater energy savings and a healthier bottom line. We offer a host of rebates including rebates for heating systems, water heaters, foodservice equipment, custom process equipment and more. Don't wait, apply now so you can begin saving energy and money for your business today.



For details and applications, visit CenterPointEnergy.com/businessrebates
or contact your account manager or the Business Customer Hotline
at 612-321-4939 or 1-877-809-3803.